



Job Title: Category Manager – Patio, Lawn, & Garden
Company: Trend Nation, LLC www.TrendNation.com
Location: Las Vegas, NV
Marketplaces: Amazon.com, Walmart.com, Ebay.com

Position Overview: The Category Manager for the Patio, Lawn, & Garden division sets the creative vision for the product assortment, manages day-to-day operations, generates ~\$9M in annual revenue, achieves growth targets, and delivers on margin and turn objectives.

Company Overview: Trend Nation is an ecommerce company that participates on multiple marketplace platforms, primarily Amazon. Focused on private label product development with thousands of SKUs and customers worldwide, Trend Nation is a fun, fast-paced work environment that recognizes its employees with monthly teambuilding activities and regular company-wide celebrations.

Position Responsibilities:

Category Manager expectations and responsibilities are to:

- Create product assortments in alignment with Trend Nation’s strategic direction
- Own revenue, margin, and turn for the division
- Update sales plans and forecasts on a weekly basis, and deliver annual plans that support company growth targets
- Manage, grow, and optimize product categories
- Research and monitor competitive landscape, market conditions, and changes in the industry that may impact categories
- Partner with cross-functional teams including Global Sourcing, Marketing, and Content to achieve business objectives
- Lead, manage, and hold accountable team members supporting the division

Applicant Qualifications:

- Bachelor’s degree from an accredited institution
- 2+ years of experience in category management/buying
- Above average knowledge of retail and/or ecommerce
- Ability to think both critically and creatively
- Ability to multitask and prioritize to meet multiple and changing deadlines
- Strong written and verbal communication skills
- Strong computer skills (Must be proficient with MS Excel)
- Ability to learn and understand new programs and processes
- Must pass a background check

Compensation: \$55K-\$75K, depending on experience. Position is bonus eligible.

How to Apply:

Submit your cover letter and resume via email to: Jobs@TrendNation.com.

Please include Category Manager in the subject line of the email.